

## STRATEGIC PARTNER COLLEGE MEMORANDUM OF UNDERSTANDING

THIS MEMORANDUM OF UNDERSTANDING ('MOU') is made at Hubballi, Karnataka, India on this 16<sup>th</sup>, August 2022 by and between:

**Deshpande Educational Trust**, a charitable trust incorporated under the Indian Trusts Act 1882, and having its principal office at Airport Road, Hubballi, Karnataka 580030 India, (hereinafter "**Deshpande Skilling**") duly represented by its Chief Executive Officer, Mr. P.N. Navak which expression shall, unless it be repugnant to the meaning or context thereof be deemed to mean and include its successors and assigns

AND

**"S.J.M College of Arts, Science and Commerce. Chitradurga"** having its presence in District Chitradurga, Pin code 577501 offering under graduation courses for Degree represented by its **Dr. K C Ramesh, Principal** (hereinafter referred to as "**Partner College**"), which expression shall, unless repugnant to the meaning or context thereof, be deemed to mean and include its successors and permitted assigns)

AND

**DESHPANDE SKILLING** and **The PARTNER COLLEGE** are hereinafter collectively referred to as '**Parties**' and individually as a '**Party**'.

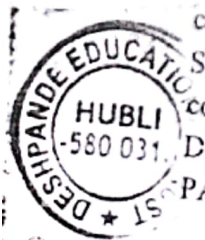
### WHEREAS:

1. **DESHPANDE SKILLING** a "not for profit" trust, an impact unit of **Deshpande Foundation, India**, and a training partner of **National Skill Development Corporation (NSDC)**, involved in the activity of conducting residential employability skills training programs for graduates of rural and semi urban colleges at its skilling campus in Hubballi, and providing placement assistance to its students. **Deshpande Skilling** is desirous to bring about rural transformation by building employability skills among graduate youth from rural and semi urban colleges and assist them earn their first employment in the formal sector. **Deshpande Skilling** wishes to admit job seeking students who pass out of college, but have failed to acquire the required skills to earn employment to its skilling program.



**Register Office at:** DCSE Building BVCET Campus, Vidyanagar Hubballi, Karnataka, India-580031  
**Business Office at:** Skill Development Center, Airport Road, Hubballi - 580030  
**Email:** info@detedu.org | **Web:** www.deshpandefoundationindia.org/deshpande-skilling

2. DESHPANDE SKILLING collects a fee from the students enrolling for the residential skilling program with the objective of ensuring ownership of the student in the exercise. The quantum of fees forms only part of the cost of the activity. DESHPANDE SKILLING neither earns nor is desirous of any profit from the activity of skilling.
3. The PARTNER COLLEGE is desirous to see more of its students succeed to earn their employment in reputed organizations and also enhance its own placement record.
4. The two parties, DESHPANDE SKILLING and The PARTNER COLLEGE seek to partner with each other, to achieve the common goal of skilling graduate pass outs, and thereby succeed in starting their working career.
5. The principal and staff of the PARTNER COLLEGE will identify and recommend to DESHPANDE SKILLING names of final year students of the college who and inclined to join a job after graduating but are lacking in skills critical to earn their placement.
6. The principal and staff of the PARTNER COLLEGE will also identify deserving students who are financially challenged for concession in fees, and recommend same to DESHPANDE SKILLING.
7. DESHPANDE SKILLING will select students from the list recommended by the PARTNER COLLEGE and offers to admit, train and provide placement assistance to students who join the various programs.
8. DESHPANDE SKILLING offers skill training and placement assistance to students of many colleges and will form training cohorts of students from multiple colleges. Students of the PARTNER COLLEGE will be provided with common facilities and training services as all other students in training.
9. DESHPANDE FOUNDATION will offer concessional fee structure to the financially challenged students as per recommendation of the PARTNER COLLEGE principal. The total concession amount available to the students of the PARTNER COLLEGE will depend on the number of admissions, and will be mutually decided by the two parties.
10. The Parties recognize the capabilities and resources that each party brings, and agrees to use their best efforts to bring together those capabilities and resources to collaborate for the purpose of supporting skill-based training with DESHPANDE SKILLING. The PARTNER COLLEGE will support by identifying and counselling job seeking students to take benefit best from the skilling program. DESHPANDE FOUNDATION will support by skilling and placing students of the PARTNER COLLEGE and enhance its placement rate.



11. DESHPANDE SKILLING will work with the PARTNER COLLEGE to build a mindset of preparing early to earn a placement and start career among select students of the partner college. The 2 parties will agree on an annual activity calendar that could include group counselling and Q&A session, interaction with Alumni of the college who have been successful, remote classes for students, and any other activities that could give students awareness and exposure.
12. DESHPANDE FOUNDATION will also extend invitation to staff of the PARTNER COLLEGE to attend trainings and workshops that it will conduct on Skills Development for employability and other such areas that can contribute to enhancing placement record of the PARTNER COLLEGE.

The Parties are therefore entering into this MOU to record the terms and conditions of this collaboration. **DESHPANDE SKILLING** and **THE PARTNER COLLEGE** have agreed to enter into this MOU to record their present state of agreement in principle in respect of the **Strategic Partner College Partnership Program**.

**NOW IT IS HEREBY MUTUALLY AGREED BY AND BETWEEN THE PARTIES AS FOLLOWS:**

This collaboration between DESHPANDE SKILLING and THE PARTNER COLLEGE will be to impart skill training and provide placement assistance to select students of "THE PARTNER COLLEGE" to be able earn their first employment. The objective of this partnership is to facilitate rural transformation by getting rural youth into productive employment, and to enhance the placement record of the partner college.

**Roles & Responsibilities of PARTNER COLLEGE:**

1. Party would enter in MOU for the DESHPANDE SKILLING's "**Strategic Partner College Partnership Program**" for Skill development Training for interested students of The PARTNER COLLEGE.
2. PARTNER COLLEGE will support the program by recommending about 30 most suitable students of the college each year for the residential skilling program for graduate students conducted by DESHPANDE SKILLING at its Skilling campus.
3. PARTNER COLLEGE will recommend students from BA / B.Com/B.Sc. / BBA / BCA / B.Ed. / Technical Diploma / ITI streams only.
4. PARTNER COLLEGE will apply adequate justification for recommendation of each student for admission. The recommendation will be an informed decision that the student would benefit from the skilling program and the student and his/her family has a high "need for job".



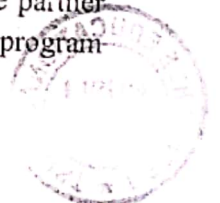
5. PARTNER COLLEGE will avoid recommending candidates who already possess good employability skills, or candidates who are extremely low on employability skills or candidates who are not keen to start their working career immediately.
6. PARTNER COLLEGE will permit and facilitate representatives of DESHPANDE FOUNDATION to interact with the recommended students and their parents at the college for counselling before admission to the program.
7. The PARTNER COLLEGE will not have objection to DESHPANDE SKILLING collecting a part of the cost of skilling each student, in the form of fellowship fees from the students.
8. The PARTNER COLLEGE will identify and recommend reduction fellowship fees for selected candidates from the list of recommended candidates based on family of the specific candidate. The maximum recommendation for reduction in fellowship fees for any candidate will not exceed 50 % of the fees. The cumulative discount amount recommended by the Partner colleges for the year will not exceed the limit mutually agreed between DESHPANDE SKILLING and the PARTNER COLLEGE.
9. The PARTNER COLLEGE will permit DESHPANDE SKILLING to list the PARTNER COLLEGE as its partner on its Web Site and other communication channels.

### **Roles & Responsibilities of DESHPANDE SKILLING:**

1. DESHPANDE SKILLING will enter into MOU with the PARTNER COLLEGE and work closely with the college to develop student mindset for "preparing for placement" early and to enhance placement record of the Partner College by skilling select students at its residential skilling center and provide them placement assistance to earn their job offer.
2. DESHPANDE SKILLING will develop a calendar of interactions with select students of the partner college to develop awareness of job roles, competencies for job roles and a mindset for preparing for job roles right from their first year in college.
3. DESHPANDE SKILLING will counsel students recommended by the college and assess their trainability and need for job before admitting the students for the residential skilling program.



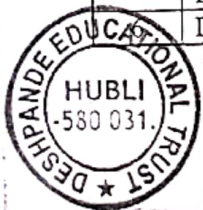
DESHPANDE SKILLING will provide the skill training to students of the partner college at its residential skilling facility as per academic plan of the specific program into which they are admitted.



5. DESHPANDE SKILLING will offer placement assistance to students of the Partner College admitted to its skilling program. Every student will be provided with multiple opportunities for placement process of different companies.
6. DESHPANDE SKILLING will with employer organizations to understand current and future skill requirements of employers and also to invite employers to provide opportunity to fellows of the skilling program for openings in their organizations.
7. THE PARTNER COLLEGE will be branded in DESHPANDE SKILLING's program website and other relevant platforms which are viewed by community of employers.
8. DESHPANDE SKILLING will provide updates about the progress of students of the partner college to the placement officer and principal of the partner college. The partner college will also be updated about the job offers received by its students.
9. DESHPANDE SKILLING retains its right to charge the students skill trainings.
10. DESHPANDE SKILLING will communicate that the partner college can extend to its financially challenged students during the first week of January each year.
11. DESHPANDE SKILLING will provide training completion certificates to all such students who have successfully completed the training. The certificate will bear the logo of NSDC and DESHPANDE SKILLING.
12. DESHPANDE SKILLING will provide placement assistance to students of the program thru its in-house Placement Assistance Cell or its placement partners.
13. DESHPANDE SKILLING will explore non-residential skills training program for degree students at your premises

**Training Details:**

S.No.	Program Name	Industry Sector	Eligibility Qualification	Duration (weeks)
1	Deshpande Koutilya Fellowship Program	BFSI	B.Com, BBA, BBM	16 to 20
2	Deshpande Susandhi Fellowship Program	IT/ITES	BA, B.Sc; B.Com, BBA, BBM	12 to 16
3	Deshpande Akanksha Fellowship Program	Teacher	B.Ed. D.Ed.	12 to 16
4	Deshpande IT Program	Hardware & Networking	Diploma CS, ITI CS; BCA; BCM	12 to 16
5	Deshpande Susandhi Electrician Program	Electrical Maintenance	Diploma E&E / E&C ; ITI electrician	8 to 12
	Deshpande CNC Pro	Manufacturing	Diploma Mech ; ITI Mech	8 to 12



**Joint contributions:**

1. **DESHPANDE SKILLING** and “S.J.M College of Arts, Science and Commerce. Chitradurga” shall collaborate in order to identify training at various places for participation in the programs conducted under this partnership.
2. **DESHPANDE SKILLING** and “S.J.M College of Arts, Science and Commerce. Chitradurga” will jointly promote skill development and other events organized under this partnership.

**Engagement Team:**

**DESHPANDE SKILLING** engagement team will comprise of the following point of contacts:

**NAME:** GurusiddayyaKonnuramath

**Designation:** Deputy Manager-Deshpande Skilling

**Email:** [gurusiddayya@dfmail.org](mailto:gurusiddayya@dfmail.org)

**Mobile:** 9900035214

“S.J.M College of Arts, Science and Commerce. Chitradurga” engagement team will comprise of the following point of contacts:

**Name of the Coordinator:** Prof. Venkatesh C N

**Designation:** Assistant Professor

**Email:** [vcn898@gmail.com](mailto:vcn898@gmail.com)

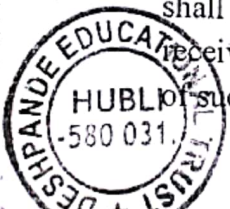
**Mobile:** 8296820284

**Term, Termination and Effect of Termination**

This MOU will commence on the date written herein below (“16<sup>th</sup>/August/2022”) and shall be valid (“One year”). Each Party shall, at any time during the Term, be entitled to immediately terminate this MOU by giving written notice to the other party. If such other Party materially breaches this MOU or if such other Party or its representatives engage in activities that non-defaulting Party reasonably believes pose a risk to its reputation or goodwill, terminates abovementioned MOU

**Confidentiality**

The Parties acknowledge that, in the course of their negotiations under this MOU, it may be necessary for one Party to provide documentation, technical and business information and/or intellectual property, in whatever form recorded (collectively, "Confidential Information"), to the other Party. All Confidential Information provided or disclosed by either Party hereunder shall remain the property of the furnishing party, and shall be held in strict confidence by the receiving Party, unless the furnishing Party otherwise consents in writing or unless disclosure of such Confidential Information is required by the applicable laws.



Any disputes or differences which may arise between the Parties out of, in relation to or in connection with this MoU, or for the breach thereof shall be settled by arbitration. Each Party hereto shall be entitled to appoint 1 (one) arbitrator and the 2 (two) arbitrators so appointed shall appoint the presiding arbitrator. The Arbitration and Conciliation Act 1996 or any statutory modifications shall govern the arbitration thereof. The venue of arbitration shall be at Hubballi, India and language of arbitration shall be English language.

### **Applicable Law & Jurisdiction**

Any action/dispute/claim arising out of or related to this MoU shall be governed by the laws of India and the courts at Hubballi shall have exclusive jurisdiction in respect of all such actions/disputes/claims arising out of this MoU.

### **Notices**

Any notice, or other communication under this MoU shall be in writing and shall be deemed to have been effectively served if sent by personal delivery or courier or by registered prepaid mail and addressed to the Parties at their respective addresses set forth hereinbefore (or at such other address as a Party may specify by notice to the other).

### **Miscellaneous**

**Entire Agreement:** The Parties have read and understood this MoU, along any document referred to in this MoU and annexure constitute the complete and exclusive statement of MoU between them with respect to the subject matter hereof and supersedes all proposals, representations, understandings, including any prior agreement whether oral or written and all other communications between them relating thereto.

**Heading:** The headings of terms and conditions herein contained are inserted for convenience of reference only and are not intended to be a part of or to affect the meaning or interpretation of any of the terms and conditions of this MoU.

**Severability:** In the event that any of these terms, conditions or provisions shall be determined invalid, unlawful or unenforceable, to such an extent, such terms, conditions or provisions shall be severed from the remaining terms, conditions and provisions and such remaining terms, conditions and provisions shall continue to be valid to the fullest extent permitted by law, provided however if such invalid, unlawful or unenforceable terms, conditions or provisions may be made legal, valid and enforceable by limitation or modification thereof, then the term, condition or provision shall be revised and reformed to make it legal, valid and enforceable to the maximum extent provided by law.






**Waiver:** The failure of either Party hereto at any time to enforce performance by the other Party of any provision of this MoU shall in no way affect such Party's rights thereafter to enforce the same, nor shall the waiver by either Party of any breach of any provision hereof be deemed to be a waiver by such Party of any other breach of the same or any other provision hereof.

**Variation:** No variation or amendments shall be effective unless the same is in writing signed by the Parties or their authorized representatives.

**Counter Parts:** This MoU may be signed in any number of counterparts, each of which when so executed and delivered shall be an original, but all of which taken together shall constitute one and the same instrument.

**IN WITNESS WHEREOF** the Parties hereto have duly executed this MOU as on date above written.

<b>DESHPANDE SKILLING</b>	<b>S.J.M COLLEGE OF ARTS, SCIENCE AND COMMERCE. CHITRADURGA</b>
By signing this MOU, I also confirm that I am authorized to sign on behalf of <b>DESHPANDE EDUCATIONAL TRUST</b> .	By signing this MOU, I also confirm that I am authorized to sign on behalf of "S.J.M College of Arts, Science and Commerce. Chitradurga".
Signature:  	Signature:  PRINCIPAL Sri Jagadguru Muthurajendra College of Arts, Science & Commerce CHITRADURGA
Name: P N Nayak	Name: Dr. K C Ramesh
Title: Chief Executive Officer Deshpande Skilling, Hubballi.	Title: Principal S.J.M College of Arts, Science and Commerce. Chitradurga.
Date: 16/August/2022	Date: 16/August/2022